

Buying Process



STEP 1



Educate
Buyer

STEP 2



Show
Properties

STEP 3



Due Diligence

STEP 4



Negotiate Offer/
Accepted Offer

STEP 5



Inspection

STEP 6



Memorandum
of Agreement

STEP 7



Contract/Appraisal

STEP 8



Walk-through/
Closing



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